

## Transurban FY17 Admin Fee Calculations

### Table A

VIC	Road	Annual Revenue	Average Daily Transactions	Annual Transactions
	CityLink	\$687,000,000	816,000	297,840,000
<b>Total</b>		<b>\$687,000,000</b>	<b>816,000</b>	<b>297,840,000</b>

### Table B

NSW	Road	Annual Revenue	Average Daily Trips	Annual Trips
	M2	\$277,000,000	129,000	47,085,000
	Lane Cove Tunnel	\$93,000,000	89,000	32,485,000
	Cross City Tunnel	\$63,000,000	38,000	13,870,000
	Eastern Distributor	\$135,000,000	56,000	20,440,000
	M7	\$397,000,000	183,000	66,795,000
	M5	\$271,000,000	151,000	55,115,000
<b>Total</b>		<b>\$1,236,000,000</b>	<b>646,000</b>	<b>235,790,000</b>

### Table C

QLD	Road	Annual Revenue	Average Daily Trips	Annual Trips
	Gateway Motorway	\$219,000,000	115,000	41,975,000
	Logan Motorway	\$183,000,000	164,000	59,860,000
	AirportLink M7	\$112,000,000	58,000	21,170,000
	Clem7 Tunnel	\$53,000,000	28,000	10,220,000
	Legacy Way	\$36,000,000	18,000	6,570,000
	Go Between Bridge	\$13,000,000	11,000	4,015,000
<b>Total</b>		<b>\$616,000,000</b>	<b>394,000</b>	<b>143,810,000</b>

### Table D - Sliding Scale of Trips Incurring Admin Fees

NSW	5%	4%	3%	2%	1%	0.50%
% of Total Annual Trips (TAT%)	11,789,500	9,431,600	7,073,700	4,715,800	2,357,900	1,178,950
TAT% x 1st Notice (\$10)	\$117,895,000	\$94,316,000	\$70,737,000	\$47,158,000	\$23,579,000	\$11,789,500
TAT% x 2nd Notice (\$20)	\$235,790,000	\$188,632,000	\$141,474,000	\$94,316,000	\$47,158,000	\$23,579,000

### Table E - Sliding Scale of Trips Incurring Admin Fees

QLD	5%	4%	3%	2%	1%	0.50%
% of Total Annual Trips (TAT%)	7,190,500	5,752,400	4,314,300	2,876,200	1,438,100	719,050
TAT% x Admin Fee (\$23.46)	\$168,689,130	\$134,951,304	\$101,213,478	\$67,475,652	\$33,737,826	\$16,868,913

### Explanation

In a 28 July 2017 document supplied to the Senate by Transurban, it was specifically stated that over 95% of trips do not incur admin fees. Transurban's FY17 Investor Presentation provides detailed average daily trip data on each toll road for NSW and QLD (Tables B & C). VIC (Table A) only shows transaction data: a trip may contain multiple transactions. For this reason, we could not accurately calculate trip data for VIC. Based on Transurban's 95% figure (above) and NSW/QLD trip data, we have done some calculations (Tables D & E) to determine potential admin fees that were charged to motorists in FY17. It is likely admin fees have been applied to almost 5% of trips, however, Tables D & E show a sliding scale (0.5%-5%) should Transurban abandon their figure and suggest a smaller percentage.

**NSW (Table D):** Admin fees are a two-stage process with a 1st notice and a 2nd notice (the 2nd overrides the 1st - they should not be added together). The sliding scale figures represent a percentage of the total annual trips (Table B - 235,790,000).

**QLD (Table E):** The sliding scale figures represent a percentage of the total annual trips (Table C - 143,810,000).

**VIC:** Based on the figures from NSW/QLD, it could be reasonable to assume admin fees charged in VIC could range from \$15 million to \$150 million.

Given that Transurban are very specific with their percentages (in this case they stated more than 95%), it would be reasonable to assume it's no more than 96%. Tables D & E accommodate for figures greater than 95%. **EG:** if a figure of 4% of all trips incurring an admin fee in FY17 is applied, admin fees charged in QLD would be \$134,951,304.